



For Immediate Release

## HGC Unveils New Fibre Optic Cable System at Hong Kong-Shenzhen Western Corridor Fourth Cross-border Routing Reinforces Hong Kong's Position as Asia's Telecom Hub

11 August 2008, Hong Kong - Hutchison Global Communications Limited ("HGC"), the fixed-line operating unit of Hutchison Telecommunications (Hong Kong) Limited ("Hutchison Telecom Hong Kong"), today announced the inauguration of its Hong Kong-Shenzhen Western Corridor fibre optic cable system, adding the fourth cross-border routing between mainland China and Hong Kong and providing a highly scalable fibre optic network. As this new fibre optic network comes into operation, HGC becomes the only fixed-line operator currently in Hong Kong to have installed and self-funded ducts and fibre optic cables at Hong Kong-Shenzhen Western Corridor, linking with Shenzhen Bay Port and mainland China while interconnecting with the network of mainland China's largest fixed-line operator China Telecom Corporation Limited ("China Telecom").

Ceremony on the inauguration of the new cross-border fibre optic cable system at Hong Kong-Shenzhen Western Corridor was held today at Harbour Plaza Hong Kong. Officiating at the ceremony were Mrs. Marion Lai Chan Chi-kuen, Director-General, Office of the Telecommunications Authority, Mr. Ma Yi Min, Chairman and Chief Executive Officer of China Telecom (Hong Kong) International Ltd, Mr. Mai Xin, Vice President of China Telecom Corporation Limited Guangdong Branch, Mr. Peter Wong, Chief Executive Officer of Hutchison Telecom Hong Kong and Mr. Andrew Kwok, Vice President, International Business of HGC.

### *HGC Boasts the Largest Number of Cross-border Routings and Provides the Biggest Telecom Transmission Capacity*

Since 2000, HGC has self-financed and constructed fibre optic cable systems at Lok Ma Chau, Man Kam To and Lo Wu to provide cross-border telecom services for its customers. With Hong Kong-Shenzhen Western Corridor fibre optic cable system in operation, HGC boasts the largest number of cross-border routings in Hong Kong. Telecom and Internet services were severely interrupted by the earthquake off the coast of Taiwan in 2006. Since then, customers have placed heavy emphasis on network routing diversification capabilities when choosing telecom network. Operating four cross-border routings, HGC is well-positioned to cater the high-end customers' demand for high quality telecom services.

Each routing provides multiple of ten to one hundred gigabit-per-second (Gbps) capacity. Backed by an abundant level of fibre cores, the system provides Hong Kong's biggest cross-border capacity, which is expected to accommodate the future growth in market demand.

### *Reinforcing Position as Asia's Telecom Hub*

Mr. Peter Wong, Chief Executive Officer of Hutchison Telecom Hong Kong, said: "Hong Kong has become a strategic telecom gateway for mainland China to get connected with the world. In the meantime, a huge number of international network operators have opted to interconnect with mainland China via Hong Kong. We have built the new fibre optic cable system at Hong Kong-Shenzhen Western Corridor to enable a multi-routing and highly scalable network, strengthening HGC's network diversity and comprehensively catering for the demand for interconnection among mainland China, Hong Kong and the globe. We anticipate a double-digit growth in this respect in the next few years and HGC will be able to accommodate this enormous market demand with the fibre optic cable system at Hong Kong-Shenzhen Western Corridor. Meanwhile, HGC's international network infrastructure will be strengthened, further reinforcing Hong Kong's leading position as the Asia's telecom hub."

Hong Kong's telecom policy promotes open competition and the market for external telecom facilities is completely open. Coupled with the city's advantageous geographical location in the Pearl River Delta as well as in the centre of East Asia, Hong Kong has successfully attracted the landing of 11 submarine telecom cables and over 250 external telecom services operators and external fixed telecom network services operators to provide voice and network services for local and worldwide customers.

Mrs. Marion Lai Chan Chi-kuen, Director-General, Office of the Telecommunications Authority ("OFTA"), said, "OFTA believes our liberalisation policy which promotes competition in the telecommunications market is one of the major factors which facilitates Hong Kong to have become one of the top telecom markets in the world. We have been dedicated to creating a market of fair competition and encouraging telecom operators to invest in network infrastructure so as to provide the best telecom services for Hong Kong and global customers. HGC has self-funded and

built its fibre optic cable system at Hong Kong-Shenzhen Western Corridor, which has not only optimised the facilities for the provision of external telecommunications services in both Hong Kong and Mainland China, but is also instrumental in strengthening Hong Kong's position as a strategic telecom hub in the Asia-Pacific region."

*Full Service Integration with Telecom Operators in Mainland China*

The Hong Kong-Shenzhen Western Corridor fibre optic cable system is connected to the fixed-line network of China Telecom. Together with its current cross-border interconnection, HGC becomes the only operator in Hong Kong to have its cross-border network successfully integrated with the networks of all three new operators in mainland China.

Mr. Ma Yi Min, Chairman and Chief Executive Officer of China Telecom (Hong Kong) International Ltd commented: "We congratulate HGC on the completion of the integration of its Hong Kong-Shenzhen Western Corridor fibre optic cable system with China Telecom, officially inaugurating the cable transmission system. With both parties' diverse network connection routing and tight cooperation in the past, China Telecom will surely provide customers with stable and reliable cross-border service, meeting the ever-increasing demand in both places and their neighbouring countries and regions."

The backbone cable of HGC's self-financed Hong Kong-Shenzhen Western Corridor fibre optic cable system is 32 km long. It stretches along the corridor built in Hong Kong and the mainland, connecting the Passenger Clearance Area and Cargo Clearance Area at Shenzhen Bay Port. HGC is also providing voice and data services for government departments located in those two buildings.

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**About Hutchison Global Communications Limited**

Hutchison Global Communications Limited ("HGC") owns the largest fibre-to-the-building telecommunications network in Hong Kong. Since its establishment in 1995, it has been fully committed to building its own network infrastructure. With the scalability of its global bandwidth capacities and direct links to networks in Mainland China, HGC provides instant connectivity around the world, including Asia, North America and Europe.

Riding on HGC's advanced fibre-optic technology, customers enjoy leading-edge services such as Ethernet symmetrical broadband access, corporate data transmission solutions, International Private Leased Circuit services, Internet Protocol Transit services and quality local and overseas call services. Building on its leading presence in Hong Kong, HGC is also establishing a strategic foothold in the global marketplace.

HGC is a subsidiary of Hutchison Telecommunications International Limited ("Hutchison Telecom"). Hutchison Telecom is a leading listed telecommunications operator (SEHK: 2332; NYSE:HTX) focusing on dynamic markets. It currently offers mobile and fixed-line telecommunication services in Hong Kong and Israel, and operates mobile telecommunications services in Indonesia, Vietnam, Sri Lanka, Macau and Thailand.

For more information about HGC, see [www.hgc.com.hk](http://www.hgc.com.hk).

For more information about Hutchison Telecom, see [www.htil.com](http://www.htil.com).