



HGC Further Extends its International Ethernet Footprints in Asia

Provides Highly Secure and Scalable Cross-border Connections for International Clients

28 March 2008, Hong Kong - Following the successful track record of connecting Hong Kong with Singapore via its novice International Ethernet ("IE") service (VPLS-based) launched in 2007, Hutchison Global Communications Limited ("HGC") is pleased to forge a cooperation with a new partner StarHub, Singapore's second largest info-communications provider, to introduce another IE service (EoSDH-based across borders) for clients who are looking for high-speed networking technologies into Singapore. This new service allows business of all sizes to enjoy secure and stable connectivity between Hong Kong and Singapore.

Committed to offering highly secure, seamless and scalable cross-border connectivity, HGC has taken this important step to reinforce its status as a strategic cross-border IE connections hub in the region.

Providing high quality data, IP and voice/VoIP solutions in Asia, the UK and the USA, the link, which further strengthens HGC's IE services in Singapore, is ready for commercial service starting from 28 March 2008. This new link between Hong Kong and Singapore will provide HGC customers with multipoint services in Hong Kong and other countries to connect to Singapore via a secure carrier-grade platform with diversified cable systems, demonstrating HGC's unyielding commitment in supporting the accelerating demand for cross-border communications services in the region and subsequently around the globe.

Mr Andrew Kwok, Vice President - International Business Division of HGC, said the collaboration once again highlighted the company's pioneering role in bringing IE to Asian enterprises since 2004. "We see pressing demand from corporate clients in both metropolises for telecom and connectivity services to support new bandwidth-consuming applications. We are pleased to foster a strong partnership with StarHub whose local experience in Singapore proves to be an invaluable asset. Leveraging this platform, HGC will be able to provide secure and reliable solutions to answer the need for the higher broadband usage across the region. This collaboration also symbolises another step forward by HGC towards being a network leader in the Asia-Pacific region and expanding into the international network market."

This reciprocal relationship allows both carriers to extend their coverage, providing HGC with a broader footprint in South East Asia, while giving StarHub greater reach into northeast Asian markets, the USA and the UK.

"We have continued to evolve and extend our international footprint with the availability of Ethernet connectivity up to 1 Gbps. By leveraging on the joint expertise of StarHub and HGC in offering reliable Ethernet business solutions in their respective local markets and in Asia-Pacific, we are confident that the IE service would meet growing corporate demand for a flexible, secured and easy-to-deploy networking solution that spans the region," said Mr Adit Harinasuta, StarHub's Head of Services and Solutions.

The gateway interconnection with StarHub in Singapore is EoSDH-based while HGC's IE service is VPLS-/EoSDH-based against a maturely developed domestic Ethernet network in Hong Kong.

"International Ethernet is an important and fast-growing new service for corporate customers. It is being rapidly adopted because it is easy to deploy and will lower enterprise communications and operating costs. It particularly suits customers with multiple sites across the region and with high-bandwidth usage," Mr Kwok added.

The beauty of IE includes its scalability, ease of deployment and low operating costs. IE can deliver 30% savings in network and connectivity cost over traditional technologies such as frame relay and ATM. It has the ability to grow the network to accommodate new users and new bandwidth-consuming applications. It is much simpler to deploy and manage since the IP routing and its address assignments are fully controlled by customers deploying their own Ethernet LANs technology.

"The benefits brought by this state-of-the-art technology have proven the service as one of the dominant international networking solutions. Carriers from around the world should leverage their expertise to further enhance this networking platform to cater the fierce demand in the market," concluded Mr Kwok.

HGC now provides IE coverage across the Asia-Pacific region including South Korea, Hong Kong, Mainland China (Guangdong, Shanghai and Beijing), Taiwan, the Philippines, Japan, Malaysia, Singapore and Cambodia, and is planning to expand its coverage shortly to Thailand and Vietnam. Outside Asia, it is already serving the USA and the UK.

- end -

About Hutchison Global Communications Limited

Hutchison Global Communications Limited ("HGC") owns one of the largest fibre-to-the-building telecommunications networks in Hong Kong. Since its establishment in 1995, it has been fully committed to building its own network infrastructure. With the scalability of its global bandwidth capacities and direct links to networks in Mainland China, HGC provides instant connectivity around the world, including Asia, North America and Europe.

Riding on HGC's advanced fibre-optic technology, customers enjoy leading-edge services such as Ethernet symmetrical broadband access, corporate data transmission solutions, International Private Leased Circuit services, Internet Protocol Transit services and quality local and overseas call services. Building on its leading presence in Hong Kong, HGC is also establishing a strategic foothold in the global marketplace.

HGC is a wholly-owned subsidiary of Hutchison Telecommunications International Limited ("Hutchison Telecom"). Hutchison Telecom is a leading listed telecommunications operator (SEHK:2332; NYSE:HTX) focusing on dynamic markets. It currently offers mobile and fixed-line telecommunication services in Hong Kong, and operates or is rolling out mobile telecommunication services in Israel, Macau, Thailand, Sri Lanka, Ghana, Indonesia and Vietnam.

For more information about HGC, see www.hgc.com.hk.

For more information about Hutchison Telecom, see www.htil.com.

Media Enquiry:

Kwan Chi Ming / Sarah Leung
Corporate Communications Department
Tel: (852) 2128 3320 / (852) 2128 3878
Fax: (852) 2187 2055
Email: cmkwan@hthk.com / sarah.leung@hthk.com