

[For Immediate Release]

## **HGC Achieves Advanced Technology Partner Status in the Amazon Web Services Partner Network**

**Hong Kong, 10 September 2018** – HGC Global Communications Limited (HGC), a full-fledged fixed-line operator and ICT service provider with extensive local and international network coverage and infrastructure, is excited to announce it has achieved Advanced Technology Partner status in the AWS Partner Network (APN). The milestone further strengthens HGC’s ability in providing and enhancing cloud solutions to corporate and enterprises worldwide leveraging AWS Cloud technologies for their business.

AWS is the world’s most comprehensive and broadly adopted cloud platform. The global APN program helps partners build successful AWS-based businesses or solutions by providing business, technical, marketing, and go-to-market support. To attain APN Advanced Technology Partner status, HGC had to demonstrate that it has built a strong AWS-based business, continue to differentiate and stand out to AWS customers, and build a robust go-to-market strategy with AWS.

This designation recognizes that HGC provides proven ICT technology supporting customers to embark on cloud journey. The achievement means HGC can provide higher capability in one-stop solution management, and contribute and support End-to-End (E2E) ICT solutions to customers.

Mr. Andrew Kwok, Chief Executive Officer of HGC said, “The achievement solidifies HGC’s AWS Cloud capability and further reinforce HGC’s position in both local and global telecommunications industry. HGC is exploring opportunities to continue working with AWS to provide comprehensive cloud services, with the ability to reach customers at all levels, specifically corporate and enterprises. The recognition allows us to offer significant opportunities in important emerging areas such as Smart City and Internet of Things (IoT). HGC will continue to be firmly committed to leveraging its infrastructure and services and advanced technologies to enhance connections locally and globally in the digital era.”

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**About HGC Global Communications Limited**

HGC Global Communications Limited (HGC) is a leading Hong Kong and international fixed-line operator. The company owns an extensive network and infrastructure in Hong Kong and overseas and provides various kinds of services. It provides telecom infrastructure service to other operators and serves as a service provider to corporate and households. The company provides full-fledged telecom, data centre services, ICT solutions and broadband services for local, overseas, corporate and mass markets. HGC owns and operates an extensive fibre-optic network, four cross-border telecom routes integrated into tier-one telecom operators in mainland China and connects with hundreds of world-class international telecom operators. HGC is one of Hong Kong's largest Wi-Fi service providers, running over 29,000 Wi-Fi hotspots in Hong Kong. The company is committed to further investing and enriching its current infrastructure and, in parallel, adding on top the latest technologies and developing its infrastructure services and solutions. HGC is a portfolio company of I Squared Capital, an independent global infrastructure investment manager focusing on energy, utilities and transport in North America, Europe and selected fast-growing economies.

To learn more, please visit HGC's website at: [www.hgc.com.hk](http://www.hgc.com.hk)

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