

For immediate release

Collaboration with CMC Telecom leads to launch of HGC's ibizCloud service in Vietnam

Hanoi and Hong Kong, 1 December 2016 - Hutchison Global Communications Limited (HGC), the fixed-line operating division of Hutchison Telecommunications Hong Kong Holdings Limited (stock code: 215), and CMC Telecommunication Infrastructure Corporation (CMC Telecom), today announced launch of HGC's ibizCloud service in Hanoi, Vietnam. The move will deliver a one-stop global cloud computing service that includes infrastructure and bandwidth to meet the needs of multinational and local corporations. Availability of ibizCloud will simplify management of the transmission and storage of huge volumes of data.

HGC is responsible for cloud design along with instant and international network connectivity to establish ibizCloud in Vietnam, while CMC Telecom provides local connectivity and branding for ibizCloud. The service has been customised to suit the Vietnamese market and satisfy rising demands for data exchange from local corporations.

Launch of ibizCloud in Vietnam represents a win-win-win scenario for HGC, CMC Telecom and the Vietnamese business community. This is because HGC has strengthened its international cloud proposition by increasing the number of ibizCloud sites, while CMC is now able to offer a reliable global cloud service without having to go through a lengthy product development process. Meanwhile, businesses in Vietnam can now benefit from a cloud computing approach to data management and storage without hefty upfront investment in infrastructure. Advantages for customer organisations also include lower total cost of ownership and shorter time to market.

Enterprises in Vietnam benefit from the worldwide trend in big data

ibizCloud enables enterprises to keep pace with the worldwide trend in big data by facilitating access to a cloud computing environment via Infrastructure-as-a-Service (IaaS), Bandwidth-as-a-Service (BaaS) and Dedicated Bandwidth-as-a-Service (DBaaS). Customer organisations can also use On-demand Virtual Leased Line (ODVLL), which facilitates end-to-end data transmission over a secure network. In addition, ibizCloud provides virtualised infrastructure such as virtual machines, CPU cores, RAM and storage, enabling corporations to access the Internet without restrictions on data usage.

HGC achieves deeper penetration in niche market

Andrew Kwok, President of International and Carrier Business at Hutchison Telecommunications (Hong Kong) Limited, said: "We are happy to extend ibizCloud service to Vietnam in collaboration with CMC Telecom. This offers a remarkable business opportunity to provide local and international corporate customers with a highly-secure global cloud service. Creation of a cloud site in Hanoi has further strengthened our position in the Greater Mekong Subregion. It is also another successful example of HGC's niche market strategy."

CMC Telecom now better able to meet rising demand for cloud computing services

CMC Telecom CEO Ngo Trong Hieu said: "This co-operation is an extension of existing collaboration between CMC Telecom and HGC, which was formalised by an agreement between the two parties regarding international data and voice services. Outstanding ibizCloud features - such as cost savings, flexibility, network scalability and compatibility with ODVLL - will go a long way to meeting the cloud computing needs of international and domestic corporate customers. We look forward to prosperous co-operation with HGC over coming years, as we seek to satisfy rapidly growing demand in the cloud market and affirm our position as one of Vietnam's leading telecoms service providers."

For more details on CMC Telecom's ibizCloud service, please visit <https://ibizcloud.cmctelecom.vn/>.
For more details on HGC's ibizCloud, please visit hgc-intl.com.

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About Hutchison Global Communications Limited

Hutchison Global Communications Limited (HGC) is a leading fixed-line operator, IT service provider, carrier's carrier and one of Hong Kong's largest-scale Wi-Fi service providers. HGC empowers local and overseas customers with one-stop international, corporate, data centre and residential broadband services. HGC owns and runs an extensive optical-fibre network, coupled with four cross-border routes integrated with three of mainland China's tier-one telecoms operators, plus a world-class international network. The company is committed to developing cloud computing services and offering high-speed Wi-Fi service under the "hgc on air" brand. HGC is a subsidiary of Hutchison Telecommunications Hong Kong Holdings Limited (stock code: 215), a group member of CK Hutchison Holdings (stock code: 1). For more information on HGC, please visit www.hgc.com.hk. For more information on HTHKH, please visit www.hthkh.com.

About CMC Telecom

CMC Telecom (<http://cmctelecom.vn>) is the 4th largest carrier in Vietnam with full suite of Telecom & ISP licenses, a joint-stock company with major shareholder of CMC Group (www.cmc.com.vn), the leading ICT firms with 23 years history in Vietnam and Time dotCom (<http://www.time.com.my/>), the second largest fixed operators in Malaysia.

With robust domestic & international network including submarine cables and land cable, POPs in Hong Kong/Singapore/USA and also own 2 neutral Data Centers in Vietnam - the member of the ADCA Alliance (<http://www.asiadcalliance.com/>), qualified with the Tier III standard, CMC Telecom are confident to be the local provider for carriers with the best offer & best ICT integrated services.

For more details about CMC Telecom, please visit <https://cmctelecom.vn/>.

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