

**For immediate release**

## **HGC and BT agree to work on IPX peering arrangements**

**HONG KONG, LONDON and NEW YORK, 12 May 2015** - Hutchison Global Communications Limited (HGC), the fixed-line division of Hutchison Telecommunications Hong Kong Holdings Limited (stock code: 215), and BT announced an agreement to establish IPX network interconnection between the HGC Hutch-IPX Network and the BT IPX Network.

This agreement was announced at an official signing ceremony on 11 May 2015 in Chicago during International Telecoms Week (ITW) 2015.

This collaboration will enable the two companies to quickly deliver increased global reach to fixed-line and mobile network operators (MNOs) by connecting the two IPX platforms and their communities of mobile networks across Asia and Europe. This enables multiple services such as mobile signalling, 2G, 3G and 4G data roaming, Voice-over-IPX (VoIPX) as well as, in future, advanced IP services such as Voice-over-LTE (VoLTE), HD video calling and conferencing.

Andrew Kwok, HGC's President of International and Carrier Business, said: "The collaboration with BT highlights our unrelenting efforts to extend Hutch-IPX coverage and partnership globally. This collaboration will enable MNOs and other operator customers to deliver traffic through our global network extending from Asia to Americas, Europe, the Middle East and Africa."

Andrew Dodsworth, Vice President, Global Telecom Markets (GTM), of BT, said: "We are excited to work with HGC to extend our mutual coverage via IPX peering connections and extend BT's reach to include HGC's extensive footprint in Asia <sup>1</sup>."

### **Hutch-IPX platform offers comprehensive one-stop IPX solutions**

IPX stands for IP Packet eXchange, by which multiple operators can exchange IP traffic in a security and quality-aware manner, without traversing the Internet.

The Hutch-IPX platform facilitates provision of comprehensive IP interconnect services such as 2G, 3G and 4G data roaming, mobile signalling, Voice-over-IP (VoIP) and high-definition voice and video

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<sup>1</sup> The use of the word "partner" or "partnership" does not imply a legal partnership relationship between BT and any other company.

traffic, as well as BlackBerry data traffic. Hutch-IPX is based on the technology-neutral Multiprotocol Label Switching (MPLS) system and provides a highly-secure virtual private network with end-to-end quality of service assurance. It also comes complete with stringent service level agreements that cover jitter, network backbone latency and availability.

### **BT Global IP Exchange combines geographic strength with value added services**

With more than 400 customers already connected, BT Global IP Exchange provides the global reach to communication providers to successfully leverage IP interconnection for their transition to new services and market segments. Based on self-federated nodes in Europe, Asia, America and the Middle East, it supports Voice, IP Voice, HD Voice, one-stop roaming for all generations (incl. LTE) and Wi-fi, as well as flexible commercial options and caters for operator needs in the fixed and mobile space. Backed by BT's global MPLS network, it offers all the capacity and capability customers require at the highest possible quality end-to-end.

MNOs served by HGC and BT are now in a position to categorise and prioritise traffic over the IPX network when linking with roaming and inter-networking partners. This helps manage the traffic profile of ever-increasing end-user demand for bandwidth and services such as instant messaging, social media and VoLTE.

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### **About Hutchison Global Communications Limited**

Hutchison Global Communications Limited (HGC) owns one of the largest fibre-to-the-building telecommunications networks in Hong Kong. Since establishment in 1995, it has been fully committed to building its own optical-fibre network infrastructure and introducing advanced facilities. Coupled with its four cross-border routes integrated with all three of mainland China's tier-one telecommunications operators and world-class international network, HGC provides a comprehensive range of fixed-line telecommunications services locally and overseas. HGC is a subsidiary of Hutchison Telecommunications Hong Kong Holdings Limited (HTHKH, Stock Code: 215). HTHKH is a leading integrated telecommunications service operator, offering mobile and fixed-line services to local and international customers. For more information on HGC, please visit [www.hgc.com.hk](http://www.hgc.com.hk). For more information on HTHKH, please visit [www.hthkh.com](http://www.hthkh.com).

### **About BT**

BT's purpose is to use the power of communications to make a better world. It is one of the world's leading providers of communications services and solutions, serving customers in more than 170 countries. Its principal activities include the provision of networked IT services globally; local, national and international telecommunications services to its customers for use at home, at work and on the move; broadband, TV and internet products and services; and converged fixed/mobile products and

services. BT consists principally of five customer-facing lines of business: BT Global Services, BT Business, BT Consumer, BT Wholesale and Openreach.

For the year ended 31 March 2015, BT Group's reported revenue was £17,979m with reported profit before taxation of £2,645m.

British Telecommunications plc (BT) is a wholly-owned subsidiary of BT Group plc and encompasses virtually all businesses and assets of the BT Group. BT Group plc is listed on stock exchanges in London and New York.

For more information, visit [www.btplc.com](http://www.btplc.com).

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