

For immediate release

## HGC celebrates 20 years of building a better future for Hong Kong

**Hong Kong, 12 October, 2015** - Hutchison Global Communications Limited (HGC), the fixed-line division of Hutchison Telecommunications Hong Kong Holdings Limited (stock code: 215), is celebrating 20 years of providing Hong Kong and beyond with a diversity of innovative services. Since receiving a fixed telecoms network services licence in 1995, HGC has remained alert, reacting promptly to market changes - an approach set to achieve improvement and excellence into the future.

### **20<sup>th</sup> anniversary marked by promotional offers**

As a token of gratitude for customer loyalty, HGC is launching a variety of promotional offers to suit all kinds of subscribers:

- Starting tomorrow (13 October 2015), the first 200 new or existing customers signing up to a broadband service plan can get up to 80% off the purchase price of specific Wi-Fi router, network camera or digital cordless phone models (on a first-come-first-served basis).
- Starting 20 October 2015, customers with account numbers containing a "3", "2" or "0" can get up to 49% off certain popular products such as a smart TV, router or Bluetooth speaker (while stocks last).
- From now until 30 November 2015, new business customers subscribing to a 30-month, or longer, broadband plan can get six months' free business broadband service<sup>1</sup>.

More promotional offers are currently on the drawing-board.

### **Glorious achievements over two decades**

The last 20 years have seen HGC expanding network coverage and enriching a service portfolio via an extensive fibre network that now runs to more than 1.4 million kilometres.

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<sup>1</sup>Applicable only to designated commercial buildings within HGC broadband coverage.

In 2008, HGC became the first local operator to install a fibre-optic cable system through the Hong Kong-Shenzhen Western Corridor, before extending service to the Greater Mekong Sub-region. HGC runs a robust and resilient international network that serves a growing number of international and carrier business customers across Asia, as well as in the Americas, Africa, the Middle East and Europe.

Following launch of the 3Home Broadband brand in 2011, HGC's broadband coverage exceeds 1.7 million home-passes, while more than 16,000 "hgc on air" outdoor Wi-Fi hotspots make HGC Hong Kong's largest-scale Wi-Fi service provider<sup>2</sup> to date.

HGC entered the big data and cloud computing era aggressively and now operates as a one-stop solutions provider serving the needs of other carriers, as well as mobile operators, over-the-top (OTT) players and enterprises of all sizes. The company has also developed a thriving data centre business. Facilities in Wong Chuk Hang and Kwai Chung were designed to the tier-3, or higher, standard, while our data centre in Kwai Chung was the first in Hong Kong and mainland China to be accredited with the ISO 50001 energy management system certification. This was awarded by SGS Hong Kong Limited, one of the world's leading certification organisations.

Jennifer Tan, HTHKH's Chief Operating Officer, said: "HGC now commands a robust market position in Hong Kong's telecoms industry after 20 years of hard work. Over that time, we have made breakthrough achievements in network speed, coverage, service and other aspects, thanks to our dedicated employees and support from customers."

She added: "We have remained alert, reacting promptly to an ever-changing market with the creativity and innovation that have made HGC what it is today. We are determined to make Hong Kong one of the world's foremost telecoms hubs and will continue providing a diversity of quality services to customers all over the world."

### **Widely trusted by customers**

A track record of providing robust infrastructure, extensive network coverage, a skilled service team and a wide range of telecoms services for customer organisations of all sizes has generated widespread loyalty.

Joseph Chan, Manager (IT Security and Operations) at Gammon Construction Limited, said: "HGC's customer service managers are considerate, respectful and professional, and always willing to adapt to our tight working schedules. This instills confidence and peace of mind."

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<sup>2</sup>Based on the number of Wi-Fi hotspots declared by the official websites of six Hong Kong Wi-Fi service providers as of 24 September 2015.

Lilian Chiu, General Manager of Hankyu Hanshin Express (HK) Ltd, said: "HGC provides solutions whenever we find ourselves facing communications challenges, enabling our company to focus on business development."

Tin Mok, Vice President of Le Holdings (Beijing) Co. Ltd. and CEO of APAC, said: "We chose HGC when we needed a partner to launch Hong Kong's first bundled offer, comprising 4K home broadband service and entertainment content. We have been very impressed by HGC's enthusiastic customer service and swift response to our needs."

SK Cheong, Executive Director and General Manager of Television Broadcasts Limited, said: "HGC provides us with Radio-Over-Fibre technology. This powerful solution, which helped us lower costs and gain reach, attests to HGC's pioneering position in the telecoms industry."

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#### **About Hutchison Global Communications Limited**

Hutchison Global Communications Limited (HGC) is a leading fixed-line operator, IT service provider, carrier's carrier and one of Hong Kong's largest-scale Wi-Fi service providers. HGC empowers local and overseas customers with one-stop international, corporate, data centre and residential broadband services. HGC owns and runs an extensive optical-fibre network, coupled with four cross-border routes integrated with three of mainland China's tier-one telecoms operators, plus a world-class international network. The company is committed to developing cloud computing services and offering high-speed Wi-Fi service under the "HGC on air" and "HGC on air EX" brands. HGC is a subsidiary of Hutchison Telecommunications Hong Kong Holdings Limited (stock code: 215), a group member of CK Hutchison Holdings (stock code: 1).

For more information on HGC, please visit [www.hgc.com.hk](http://www.hgc.com.hk).

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