



For immediate release

HGC and Arkadin to offer new-generation conferencing solutions in Asia Pacific

HONG KONG / SINGAPORE, 6 March 2013 - Hutchison Global Communications Limited (HGC), the fixed-line division of Hutchison Telecommunications Hong Kong Holdings Limited (HKex stock code: 215), and Arkadin, one of the world's largest and fastest-growing collaboration service providers, today announced agreement to deliver leading-edge conferencing solutions branded "Hutch-Conferencing" to facilitate non-conference room audio and video conferencing for Asia Pacific enterprises.

In Hong Kong, the move will enhance HGC's corporate and carrier total telecoms portfolio with Arkadin's world-class collaboration solutions for web and audio conferencing, while France-based Arkadin will leverage HGC's global network outreach and Hong Kong's status as a regional telecoms hub to reinforce their foothold in Asia Pacific.

Audio and HD video conferencing while on the move

Hutch-Conferencing - powered by Arkadin - will offer video, audio and event-conferencing solutions that enable enterprises to set up and participate in any virtual conference with any party, anywhere, from any desktop or mobile device.

These web or application-based solutions are available on demand and provide immeasurable flexibility for enterprises needing online or face-to-face virtual communications for employees on the move. In particular, the solutions will address frequent and last-minute meeting arrangements with user-friendly functions able to share ideas and information via the web to boost a meeting's efficiency.

Conferencing solutions help enterprises forge ahead

Andrew Kwok, HGC's President of International and Carrier Business, said: "This collaboration with Arkadin demonstrates HGC's continued efforts in identifying the most advanced enterprise solutions on the market, then tailoring them to enhance HGC's service portfolio for corporate customers in Hong Kong and overseas. Our advanced Fibre-to-the-Building network in Hong Kong, scalable global capacity and far-reaching international network provide a solid base for first-class conferencing solutions that will help enterprises forge ahead in the competitive business arena."

Arkadin's CEO and founder, Olivier de Puymorin, considers the partnership with HGC to be strategic in advancing Arkadin's core mission. He said: "In order to deliver on our promise of providing the best and most advanced collaboration services on the market, we seek to align ourselves with telecoms, sharing a similar commitment to growth and customer service excellence."

He added: "We are delighted to partner with such an innovative and visionary telecoms operator as HGC, and look forward to working together to provide superior services and solutions throughout the Asia Pacific region."

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About Hutchison Global Communications Limited

Hutchison Global Communications Limited (HGC) owns one of the largest fibre-to-the-building telecommunications networks in Hong Kong. Since establishment in 1995, it has been fully committed to building its own 100% optical-fibre network infrastructure and introducing the most advanced facilities. Coupled with its four cross-border routes integrated with all three of mainland China's tier-one telecommunications operators and world-class international network, HGC provides a comprehensive range of fixed-line telecommunications services locally and overseas. HGC is a subsidiary of Hutchison Telecommunications Hong Kong Holdings Limited (HTHKH, Stock Code: 215). HTHKH is a leading integrated telecommunications service operator, offering mobile and fixed-line services to local and international customers.

For more information on HGC, please visit www.hgc.com.hk.
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About Arkadin

Founded in 2001, Arkadin is one of the largest and fastest growing collaboration service providers in the world. With a vision rooted in the belief that progress emerges from people's desire to share, Arkadin offers a complete range of remote audio, web and video conferencing and Unified Communications solutions. These services are delivered in the SaaS model for fast, scalable deployments and a high ROI. Arkadin's global network of 51 operating centers in 30 countries has dedicated local-language support teams to service its 26,000 customers worldwide.

For more information on Arkadin, please visit www.arkadin.com.

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