

**[For immediate release]**

## **HGC and Digital Edge collaborate to deliver leading edge colocation and connectivity in Asia**

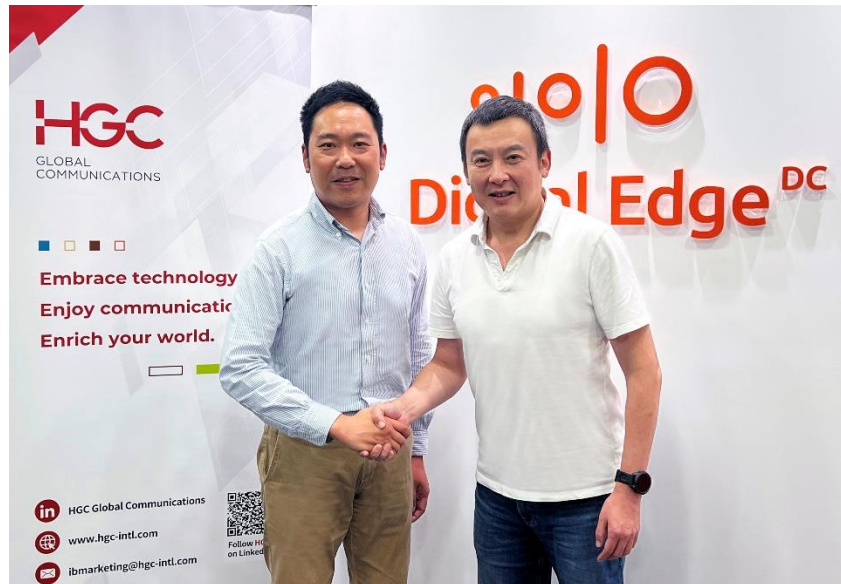


Photo caption: Mr. Paul Lai, Senior Vice President, Global Carrier Data of HGC (left) and Mr. Jonathan Chou, Chief Product Officer of Digital Edge (right)

**Hong Kong, 14 Sep 2023** - HGC Global Communications Limited (HGC), a fully-fledged ICT service provider and network operator with extensive global coverage, and Digital Edge, a leading data center platform, have partnered to provide advanced network solutions, enabling companies to capture the business opportunities in fast-growing Asian markets.

In today's rapidly evolving digital landscape, technologies such as the Internet of Things (IoT), AI, Web 3.0, Cloud are reshaping the way businesses operate. This transformation has led to heightened expectation from businesses for real-time and high-performance connectivity to fulfill their digital needs and ensure efficiency in acquiring telecom services. Recognizing this, HGC and Digital Edge have joined forces to provide a diverse range of readily available best in class network solutions to the market, offering a one-stop-shop for business users across multiple markets in Asia.

HGC's global network infrastructure and advanced ICT technology, along with Digital Edge's extensive colocation and data center interconnection capabilities across the region, make it effortless for companies to deploy their digital solutions and services. By leveraging HGC's resilient inter-data center connectivity and reliable regional-focused internet access, businesses co-locating at Digital Edge's data centers gain access to the power of HGC's EdgeX platform. This integrated solution empowers businesses to optimize their geolocation services, enhancing agility, reliability, and scalability for their mission-critical applications.



Paul Lai, Senior Vice President, Global Carrier Data of HGC said, “We are very keen to establish a strategic partnership with Digital Edge. At HGC, we strive to collaborate with partners to unlock the potential of assets in adjacent markets, expanding our offerings to provide highly valuable services that cater to the digital needs in Asia. As both HGC and Digital Edge having a robust presence in Asia, this partnership presents an ideal opportunity to introduce our bundled service in high-growth countries, including but not limited to Japan, South Korea, and the Philippines.

Jonathan Chou, Chief Product Officer of Digital Edge added, “We are excited to partner with HGC to further enhance the interconnection options available to customers across our data centers. Together we can facilitate a full spectrum of cloud and connectivity services to complement our colocation offering, creating a seamless digital ecosystem to further enable the rapid digitization of Asia’s fast-growing markets.”

###

#### **About HGC Global Communications Limited**

HGC Global Communications Limited (HGC) is a leading Hong Kong and international telecom operator and ICT solution provider. The company owns an extensive network and infrastructure in Hong Kong and overseas and provides various kinds of services. HGC has 19 overseas offices and staff presence in 31 cities worldwide. It provides telecom infrastructure service to other operators and serves as a service provider to corporate and households. The company provides full-fledged telecom, data centre services, ICT solutions and broadband services for local, overseas, corporate, SME and mass markets. HGC owns and operates an extensive fibre-optic network, five cross-border telecom routes integrated into tier-one telecom operators in mainland China and connects with hundreds of world-class international telecom operators. HGC is one of Hong Kong’s largest Wi-Fi service providers, running over 29,000 Wi-Fi hotspots in Hong Kong. The company is committed to further investing and enriching its current infrastructure and, in parallel, adding on top the latest technologies and developing its infrastructure services and solutions. In 2019, HGC Group completed the acquisition of Macroview Telecom Limited (Macroview), a leading digital technology solution and managed services provider. The addition of Macroview further accelerates HGC Group’s digital transformation path and positioning as a pioneering ICT and digital services leader. HGC is a portfolio company of I Squared Capital, an independent global infrastructure investment manager focusing on energy, utilities and transport in North America, Europe and selected fast-growing economies.

To learn more, please visit HGC’s website at: [www.hgc.com.hk](http://www.hgc.com.hk)

#### **HGC Global Communications Limited**

Corporate Affairs and Public Relations

Tel: +852 2128 5218 / +852 2128 5813

Email: [pr@hgc.com.hk](mailto:pr@hgc.com.hk)



GLOBAL  
COMMUNICATIONS

### **About Digital Edge**

Headquartered in Singapore, Digital Edge is a trusted and forward-looking data center platform company, established to transform digital infrastructure in Asia. Through building and operating state-of-the-art, energy efficient data centers rich with connectivity options, Digital Edge aims to bring new colocation and interconnect options to the Asian market, making infrastructure deployment in the region easy, efficient and economical. Digital Edge was founded by a seasoned senior management team with decades of industry experience and an established track record of value creation in the data center, cloud and telecommunications industries in the Asia Pacific region. Backed by leading alternative investment firm Stonepeak, Digital Edge has in excess of US\$1 billion in deployed and committed capital, establishing itself as a market leading pan-Asia data center platform. The company provides data center and fiber services across Asia, with a presence in China, India, Indonesia, Japan, Korea, and the Philippines.

[www.digitaledge.com](http://www.digitaledge.com)

### **Digital Edge Corporate Communications**

Email: [press@digitaledge.com](mailto:press@digitaledge.com)

Tel: +852 5503 2522