

[For immediate release]

HGC and DataOne Asia collaborate to empower enterprises in the Philippines with introduction of EdgeX by HGC

Hong Kong, 23 January 2024 - HGC Global Communications Limited (HGC), a fully-fledged ICT service provider and network operator with extensive global coverage, have signed the Joint Marketing Agreement with **DataOne Asia**, a leading managed service and data centre provider, to introduce EdgeX by HGC to the Philippines market. This partnership aims to build digital infrastructure that fulfils the surging demands of enhanced online experience with faster and more reliable connectivity.

EdgeX by HGC offers unparalleled flexibility and efficiency, delivering an uplifted internet experience to support the growth of the Philippines amidst the evolving demands of the digital era. It integrates five areas of digital infrastructure and solutions, including connectivity, cybersecurity, direct cloud connect, data centre services, and system integration with managed services. This one-stop-shop solution simplifies the management of sophisticated data and deployment of geo and mission-critical applications, providing a seamless experience for enterprises. With its flagship product – Eyeball-as-a-Service, enterprises in the Philippines can also enjoy secure and ultra-low latency connection to satisfy the immersive demands of the digital users.

The collaboration with DataOne Asia brings together strengths and expertise of both parties, creating a powerful synergy that enables HGC to further expand its data centre connection and strengthen its position in the local market. Meanwhile, DataOne Asia’s capabilities will now extend globally through HGC’s extensive global network. This partnership opens up new opportunities for local enterprises and expand their reach in the international market.

Dennis Chan, Assistant Vice President OTT & ICT Business of HGC said, “Being a key market for this innovative solution, the Philippines, we are confident our offering will quickly gain traction as it delivers exceptional quality internet experience that exploits real time content and gaming access.”

Cyril Rocke, Chief Executive Officer of DataOne Asia, added, “The partnership will significantly boost Data One Asia's appeal as a hosting hub due to improved integration with other data centres and service providers worldwide.”



From Left to Right: Cyril Rocke, Chief Executive Officer of DataOne Asia; Dennis Chan, Assistant Vice President, OTT & ICT Business of HGC

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About HGC Global Communications Limited

HGC Global Communications Limited (HGC) is a leading Hong Kong and international telecom operator and ICT solution provider. The company owns an extensive network and infrastructure in Hong Kong and overseas and provides various kinds of services. HGC has 19 overseas offices and staff presence in 31 cities worldwide. It provides telecom infrastructure service to other operators and serves as a service provider to corporate and households. The company provides full-fledged telecom, data centre services, ICT solutions and broadband services for local, overseas, corporate, SME and mass markets. HGC owns and operates an extensive fibre-optic network, five cross-border telecom routes integrated into tier-one telecom operators in mainland China and connects with hundreds of world-class international telecom operators. HGC is one of Hong Kong's largest Wi-Fi service providers, running over 29,000 Wi-Fi hotspots in Hong Kong. The company is committed to further investing and enriching its current infrastructure and, in parallel, adding on top the latest technologies and developing its infrastructure services and solutions. In 2019, HGC Group completed the acquisition of Macroview Telecom Limited (Macroview), a leading digital technology solution and managed services provider. The addition of Macroview further accelerates HGC Group's digital transformation path and positioning as a pioneering ICT and digital services leader. HGC is a portfolio company of I Squared Capital, an independent global infrastructure investment manager focusing on energy, utilities and transport in North America, Europe and selected fast-growing economies.

To learn more, please visit HGC's website at: www.hgc.com.hk

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About DataOne Asia

Founded in 2002, DataOne Asia (Philippines) Inc is a pioneer in managed technology infrastructure services. With state-of-the-art Tier III Data Centers in Quezon City and Laguna Technopark, our comprehensive portfolio encompasses Data Center Services, Cloud Computing, Business Communications, IT Leasing, and Connectivity Services.

Distinguished by a commitment to excellence, we guarantee a remarkable 99.99% uptime, fortified by PCI DSS Certification and ISO 9001:2008 and ISO 27001:2005 Certifications. Our resilience is evident through a Telco Diverse Infrastructure, Vendor Agnostic Approach, and NTC-Authorization, embodying flexibility, compatibility, and regulatory adherence.

Strategically positioned dual availability zones amplify reliability, providing redundancies that elevate operational resilience. DataOne's advanced colocation and disaster recovery services redefine industry benchmarks, seamlessly integrating managed backup, remote monitoring/backup, and access to all managed services. Positioned as a guardian of business continuity and security, we invite enterprises to choose an unparalleled blend of expertise and reliability. Visit <https://www.data1asia.com> for more information.

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