

[For Immediate Release]

**HGC Obtains Pilot Approval to Engage in
Value-Added Telecommunications Service in Chinese Mainland
Strengthening Long-Term Development Strategic**

Hong Kong, 12 May 2026 — [HGC Global Communications](#) (“HGC” or “the Group”), a fully-fledged ICT service provider and network operator with extensive global coverage, today announced that the Group has officially obtained a strategic pilot approval for Internet Access Service Provider (ISP) qualification, a type of value-added telecommunications services, from the Ministry of Industry and Information Technology of China. The initiative will bolster the growth of China’s digital economy development, adding significant momentum to the opening up of the country’s telecommunications sector to the global market.

With roots in the Greater Bay Area (GBA) and a presence in the Chinese Mainland since 2002 spanning over two decades, HGC has been supporting OTT providers, corporate, and wholesale in their digital transformation journey. The Group is dedicated to driving international cooperation by facilitating cross-border footprint and connectivity solutions of Chinese enterprises while streamlining the entry of foreign businesses into China’s digital ecosystem, enriching market offerings and strengthening the bridges that connection to the global economy.

Cliff Tam, Chief Commercial Officer – International Business of HGC said, “HGC is uniquely positioned to seamlessly support cross-border business on both fronts — enabling international enterprises to enter the China market while empowering Chinese enterprises to expand globally. Through our subsidiary in Chinese Mainland, which is permitted to operate ISP service, and backed by our strong presence in GBA and extensive global network coverage, we deliver compliant and tailored connectivity solutions that help overseas companies establish local operations seamlessly, while supporting Chinese enterprises with reliable cross-border connectivity for their international expansion. With Digital Service Operations Center in the regions providing 24x7 monitoring and operations support, we ensure stable and reliable network performance, enabling enterprises to stay focused on their core business growth.”

China’s Pilot Program for Expanding the Opening-up of value-added telecommunications services represent a key national initiative to further open-up the telecommunications sector. Under the programme, eligible foreign-funded enterprises are permitted to establish wholly owned operations and provide a range of value-added telecommunications services — including ISP, Internet Data Centre, Internet Content Provision and Online Data Processing, in Beijing, Shanghai, Hainan and Shenzhen, providing enterprises with greater regulatory clarity and flexibility to support digitalisation and business growth.

The granting of this pilot approval further reinforces HGC's role as a trusted cross-border digital infrastructure partner and underscores the Group's long-term commitment to China's telecommunications sector and digital economy. Through continued investment, compliance and collaboration, HGC will support more enterprises in seamlessly connecting with China's digital ecosystem, contributing and contribute to the sustainable growth of the industry.

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About HGC Global Communications Limited

HGC Global Communications Limited (HGC) is a leading Hong Kong and international telecom operator and ICT solution provider. The company owns an extensive network and infrastructure in Hong Kong and overseas and provides various kinds of services. HGC has 20 global offices and staff presence in 33 cities worldwide. It provides telecom infrastructure service to other operators and serves as a service provider to corporate and households. The company provides full-fledged telecom, data center services, ICT solutions and broadband services for local, overseas, corporate, SME and mass markets. HGC owns and operates an extensive fibre-optic network, five cross-border telecom routes integrated into tier-one telecom operators in Chinese Mainland and connects with hundreds of world-class international telecom operators. The company is committed to further investing and enriching its current infrastructure and, in parallel, adding on top the latest technologies and developing its infrastructure services and solutions. In 2019, HGC Group completed the acquisition of Macroview Telecom Limited (Macroview), a leading digital technology solution and managed services provider. The addition of Macroview further accelerates HGC Group's digital transformation path and positioning as a pioneering ICT and digital services leader. HGC is a portfolio company of I Squared Capital, an independent global infrastructure investment manager focusing on energy, utilities, transport, social infrastructure, digital infrastructure, and environmental infrastructure in North America, Europe, Latin America and Asia.

To learn more, please visit HGC's website at: www.hgc.com.hk

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