

[For immediate release]

## **HGC Announces Partnership with GSMA to Join as Open Gateway Channel Partner to Enhance the Global Mobile Ecosystem**

**Hong Kong / London, 23 January 2025** - [HGC Global Communications Limited \(HGC\)](#), a fully-fledged ICT service provider and network operator with extensive global coverage, is pleased to announce the signing of a Memorandum of Understanding (MOU) with global mobile industry association, the GSMA, to become an Open Gateway Channel Partner. This strategic partnership further deepens the relationship with the GSMA and will enable HGC to expand collaborations with Mobile Network Operators (MNOs) globally in commercializing data, encouraging growth, and accelerating the availability and adoption of data services.

HGC looks forward to taking an active role within the GSMA Open Gateway initiative to further drive a paradigm shift in the global telecoms industry, revolutionizing access to global MNO data for consumption through Application Programmable Interfaces (APIs). The integration of these APIs will greatly improve data availability and facilitate secure authentication and verification. This increased availability will further strengthen HGC's Mobile Intelligence (MI) platform, which delivers precise and timely data to enterprises worldwide, increasing security and customer experience, while fighting fraud.

Over 280 global networks, representing three-quarters of the world's mobile connections, are participating in the GSMA Open Gateway initiative and HGC aims to facilitate access to more MNO data and enable the transition of today's Telcos to tomorrow's Techcos. Access to more data will expand HGC's current portfolio of Mobile Number Portability, Number Verify, KYC Match, and SIM Swap products. This expansion will increase HGC's capabilities to combat various forms of fraud and better support customers.

"I am delighted to say that HGC is now an Open Gateway Channel Partner," said **Irfan Abubaid, Vice President of Global Messaging & Digital Services, International Business of HGC**. "This partnership shows our commitment to providing market leading solutions to our customers, as we leverage MI data to provide better authentication, onboarding, and anti-fraud solutions. We look forward to working with Mobile Network Operators and enterprises around the world to take advantage of new commercial opportunities."

**Alex Sinclair, Chief Technology Officer of GSMA**, said: "We're looking forward to deepening our relationship with HGC and welcome them to the GSMA Open Gateway initiative, so together we can help the developer and telecoms communities monetise new digital services through open APIs. It's vital that consumers and businesses have trust in digital commerce and the anti-fraud and customer authentication services that HGC provide can help strengthen this."

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### **About HGC Global Communications Limited**

HGC Global Communications Limited (HGC) is a leading Hong Kong and international telecom operator and ICT solution provider. The company owns an extensive network and infrastructure in Hong Kong and overseas and provides various kinds of services. HGC has 21 global offices and staff presence in 33 cities worldwide. It provides telecom infrastructure service to other operators and serves as a service provider to corporate and households. The company provides full-fledged telecom, data centre services, ICT solutions and broadband services for local, overseas, corporate, SME and mass markets. HGC owns and operates an extensive fibre-optic network, five cross-border telecom routes integrated into tier-one telecom operators in mainland China and connects with hundreds of world-class international telecom operators. The company is committed to further investing and enriching its current infrastructure and, in parallel, adding on top the latest technologies and developing its infrastructure services and solutions. In 2019, HGC Group completed the acquisition of Macroview Telecom Limited (Macroview), a leading digital technology solution and managed services provider. The addition of Macroview further accelerates HGC Group's digital transformation path and positioning as a pioneering ICT and digital services leader. HGC is a portfolio company of I Squared Capital, an independent global infrastructure investment manager focusing on energy, utilities, transport, social infrastructure, digital infrastructure, and environmental infrastructure in North America, Europe, Latin America and Asia.

To learn more, please visit HGC's website at: [www.hgc.com.hk](http://www.hgc.com.hk)

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### **About GSMA**

The GSMA is a global organisation unifying the mobile ecosystem to discover, develop and deliver innovation foundational to positive business environments and societal change. Our vision is to unlock the full power of connectivity so that people, industry, and society thrive. Representing mobile operators and organisations across the mobile ecosystem and adjacent industries, the GSMA delivers for its members across three broad pillars: Connectivity for Good, Industry Services and Solutions, and Outreach. This activity includes advancing policy, tackling today's biggest societal challenges, underpinning the technology and interoperability that make mobile work, and providing the world's largest platform to convene the mobile ecosystem at the MWC and M360 series of events.

We invite you to find out more at [gsma.com](http://gsma.com)