



**For Immediate Release**

### **HGC and EVNTelecom Join Hands to Realise Business Potential of New Cable Capacity**

19 January 2009, Hong Kong and Vietnam - Hutchison Global Communications Limited ("HGC"), the fixed-line arm of Hutchison Telecommunications (Hong Kong) Limited, and EVNTelecom Corp ("EVNTelecom"), one of Vietnam's largest telecom carriers, today announced that the two companies have entered into a Memorandum of Understanding ("MOU") interconnecting EVNTelecom's newly invested capacity on TGN Intra-Asia ("IA") submarine cable system with HGC's advanced network. Under the MOU, HGC will also cooperate with EVNTelecom to provide world-class connectivity solutions to wholesale carriers and corporate customers in Vietnam. EVNTelecom is one of the investors of the IA submarine cable.

Under this cooperation, EVNTelecom's IA submarine cable capacity will immediately be configured from a single capacity to a broad spectrum of flexible and scalable connectivity and service solutions at an international standard service level, riding on HGC's advanced local network infrastructure which boasts seamless connectivity with all major submarine cables landed in Hong Kong and the most diversified cross-border routes to Mainland China, robust global network footprint with diversified routing design, as well as the company's dedicated team of experts.

In addition to providing capacity termination and transit, HGC's integrated solution will enable EVNTelecom to accelerate service provisioning featuring multi-layered services (IPLC, IPVPN, IP Transit, International Ethernet and voice connection), diversified backhaul connectivity, local loop services, diversity on different cable systems and onward capacity extension to other destinations.

Andrew Kwok, Senior Vice President of International Business of HGC, said: "We are pleased to forge a partnership with EVNTelecom to help provide world-class service to partners and customers on the IA submarine cable. In today's convergence environment, carriers are looking for a multi-layered services platform that enables them to meet the rapidly-changing and diverse demands of their customers. HGC is best positioned to serve carriers and capacity providers with world-class integrated solutions. We believe that this MOU will not only enable EVNTelecom to reap the benefits of its investment but also reinforce Hong Kong as a preferred telecom hub for international carriers."

Dinh The Phuc, Chief Executive Officer of EVNTelecom, said: "EVNTelecom has been able to provide customers with robust and high-quality services through its strong backbone, regional and metro infrastructures, 100% opticalised cable nationwide, and direct connection to the world leading carriers. Moreover we are always one step ahead by identifying increasing demand for bandwidth in the country and the region. Thus we have invested in the new IA submarine cable, which will enable us to provide unparalleled capacity performance and more choices of diversity. With its experience in deploying and managing diverse and advanced network services, HGC is the obvious choice of capacity termination and

transit partner in Hong Kong. By delivering well-established connectivity worldwide, innovation and flexibility, this collaboration will enable our customers and carrier partners to enjoy extended global reach and maximise their international business opportunities. We have great confidence that our invested capacity in the IA submarine cable will be in its best utilisation with HGC's contribution."

The IA submarine cable is expected to begin its first phase in February, connecting to Vietnam, Hong Kong, Singapore, Japan and the Philippines. With a design capacity of up to 3.84Tbps, the IA submarine cable is expected to meet the increasing demand of rapidly growing south east Asian markets in the coming years.

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#### **About Hutchison Global Communications Limited**

Hutchison Global Communications Limited ("HGC") owns one of the largest fibre-to-the-building telecommunications networks in Hong Kong. Since its establishment in 1995, it has been fully committed to building its own network infrastructure. With the scalability of its global bandwidth capacities and direct links to networks in Mainland China, HGC provides instant connectivity around the world, including Asia, North America and Europe.

Riding on HGC's advanced fibre-optic technology, customers enjoy leading-edge services such as Ethernet symmetrical broadband access, corporate data transmission solutions, International Private Leased Circuit services, Internet Protocol Transit services and quality local and overseas call services. Building on its leading presence in Hong Kong, HGC is also establishing a strategic foothold in the global marketplace.

HGC is a subsidiary of Hutchison Telecommunications International Limited ("Hutchison Telecom"). Hutchison Telecom is a leading listed telecommunications operator (SEHK:2332; NYSE:HTX) focusing on dynamic markets. It currently offers mobile and fixed-line telecommunication services in Hong Kong and Israel, and operates mobile telecommunications services in Indonesia, Vietnam, Sri Lanka, Macau and Thailand.

For more information about HGC, see [www.hgc.com.hk](http://www.hgc.com.hk).

For more information about Hutchison Telecom, see [www.htil.com](http://www.htil.com).

#### **About EVNTelecom**

Established in 1995 as an affiliated company of EVN Group, EVNTelecom is among the leading telecommunications operators in Vietnam.

The company has provided public services for Fixed, Mobile, Internet, Domestic and International Voice calls (IDD & VoIP), International Interconnection and Leased Line according to its full licenses granted by the Vietnamese Government in 2001. EVNTelecom endeavors to bring the best-quality services to its clients by incessantly investing and upgrading the network infrastructure. Recently, the company has entered into Intra Asia Cable System (TGN-IA) project with TATA Group, which is the first and the only cable providing a direct connection from Singapore to Japan, avoiding any other landing points and connecting to the TGN-Pacific cable system directly at the landing station. This cable will supplement significant international capacity to be interconnected to Vietnam particularly.

For further information on EVNTelecom and its services, please visit [www.enet.vn](http://www.enet.vn)

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