



[For immediate release]

HGC launches “Contract Free Offer” for business broadband and voice

Ground-breaking offer to free corporate customers from contract

Hong Kong, 19 September 2018 - As a full-fledged fixed-line operator and ICT service provider, HGC Global Communications Limited (HGC) is committed to delivering advanced telecommunications solutions, as well as trend-leading service plans and promotional offers to customers. HGC is pleased to launch its “Contract Free Offer” for business broadband and voice services starting tomorrow (20 September), allowing corporate customers to break free from their contracts!

The Unconventional “Contract Free Offer”

With its customer-centric philosophy, HGC is always attentive to the different needs of corporate customers. Besides ensuring service quality, HGC also aims to attract more customers by introducing innovative promotional offers and service plans. With the increasing need for versatility in corporate telecommunication services, the standard contract-based plans are unlikely to be able to meet all customer requirements. Thus HGC is launching a new offer with the following key features that will better suit their needs:

- No contract
- No advance payment
- No standard installation charge

The offer breaks the industry norm of offering fixed-term service plans to the corporate telecommunications market. HGC is confident that customers will be satisfied with the quality of HGC network and services.

3 additional offers enable customers to choose what they want

In addition, HGC is also introducing three other promotional offers - “Quality Assurance”, “Half Price” and “Bandwidth Upgrade”. Together with the “Contract Free Offer”, corporate customers can choose one of the four offers that best suits their business needs. The offer also echoes the HGC brand belief “Beyond Possibilities”. Details of the 4-in-1 offer are as follows:

4-in-1 offer	Service	Description
Contract-Free Offer	Business broadband and voice service	No contract, no advance payment or standard installation charge.
Quality Assurance Offer		New HGC customers are entitled to request early service termination without an early termination charge if any service quality issue is found in the first 6 months.
Half Price	Business broadband service	Customers can switch to using HGC service plan at a service fee of as low as 50% of the average business broadband monthly service fee of their existing plans.
Bandwidth Upgrade		Customers switching to HGC can enjoy faster broadband service for as low as the average business broadband monthly service fee of their existing plans.

Remarks: Please visit HGC’s website below or call 1228 for Terms & Conditions applicable to the above-mentioned offers.

Contract-Free Offer: www.hgcbiz.com/Product/contract-free-offer-en.html

Quality Assurance Offer: www.hgcbiz.com/Product/quality-assurance-en.html

Half Price & Bandwidth Upgrade: www.hgcbiz.com/Product/bbs-offer-201806-en.html



About HGC Global Communications Limited

HGC Global Communications Limited (HGC) is a leading Hong Kong and international fixed-line operator. The company owns an extensive network and infrastructure in Hong Kong and overseas and provides various kinds of services. It provides telecom infrastructure service to other operators and serves as a service provider to corporate and households. The company provides full-fledged telecom, data centre services, ICT solutions and broadband services for local, overseas, corporate and mass markets. HGC owns and operates an extensive fibre-optic network, four cross-border telecom routes integrated into tier-one telecom operators in mainland China and connects with hundreds of world-class international telecom operators. HGC is one of Hong Kong's largest Wi-Fi service providers, running over 29,000 Wi-Fi hotspots in Hong Kong. The company is committed to further investing and enriching its current infrastructure and, in parallel, adding on top the latest technologies and developing its infrastructure services and solutions. HGC is a portfolio company of I Squared Capital, an independent global infrastructure investment manager focusing on energy, utilities and transport in North America, Europe and selected fast-growing economies.

To learn more, please visit HGC's website at: www.hgc.com.hk

HGC Global Communications Limited
Corporate Affairs and Public Relations
Tel: +852 2128 2150
Email: pr@hgc.com.hk